

Save Millions on Contingent Labor with Hallmark’s Innovative Solution. Yes, Really.

If you saved millions on contingent labor, what would you do with the recovered funds—invest in new medical equipment? Modernize your IT infrastructure? Upgrade your patient experience? With hospitals facing increasing financial pressures, we must stop the madness—wasting millions of dollars doing things the same way year after year, decade after decade. It’s time to adopt modern best practices for managing contingent labor, and Hallmark can help.

From the largest, most complex integrated health systems to single-site hospitals, we are uniquely positioned to empower healthcare organizations to dramatically reduce their contract labor spend and create a more sustainable clinical workforce. Here are a few examples of organizations that we’ve helped:

Organization	2023 Monthly Spend	2024 Monthly Spend	YOY Cost Reduction
Midwest Health System 5-hospital system	\$1.57M →	\$0.34M	↓ 78.1%
Large Northeast Health System 15-hospital integrated academic system	\$27.60M →	\$13.12M	↓ 52.5%
Large National Health System 130+ hospitals operating in 20 states	\$36.96M →	\$29.71M	↓ 19.6%
Large National Health System Top 15 health system operating in more than 25 states with 85+ hospitals and a strong IRP program	\$12.98M →	\$11.14M	↓ 14.1%
Large National Health System 40+ hospitals operating in more than 25 states	\$7.31M →	\$6.29M	↓ 14.0%
Midwest & Southeast Health System 8-hospital system	\$2.13M →	\$2.00M	↓ 5.9%



Join the growing number of health systems taking control of their contingent labor strategy. Learn more about Hallmark’s proven cost-cutting contingent labor management solutions at hallmarkhcs.com.