

Optimize Your Provider Compensation Operations

Ensure your provider compensation operations are leveraging best practices for optimal performance – and are prepared for technology adoption – with the Hallmark Provider Compensation Technology—Readiness Assessment

Provider compensation administrative workflows are highly nuanced and sensitive – and for many organizations, very manual. This complexity can turn small inconsistencies and outdated processes into big problems for the organization.

The Hallmark Provider Compensation Technology-Readiness Assessment offers a comprehensive analysis of your current provider compensation operations, with alignment considerations for the Hallmark Provider Compensation technical tools. This assessment will:

1. Gauge your organization's current state alignment to data and calculation workflows in the technology.
2. Provide actionable recommendations to optimize the technology's adoption and flexibility.
3. Support stakeholder communication, buy-in, and change management.



Readiness Assessment

Partner with Hallmark- to define current processes and uncover opportunities for improvement.



Process Enhancement

Apply recommendations from the Readiness Assessment (internally or with Hallmark's support).



Technology Implementation

With the right workflows and processes in place, implement provider compensation technology when the time is right.



Ongoing Optimization

With technology now driving provider compensation calculations, adjust your workflows for optimal performance.



Readiness Assessment Overview

The assessment is an approximately 6-week engagement, designed to be as minimally burdensome on your busy team as possible.

What we'll do:

- Conduct deep-dive discovery meetings (on-site preferred)
- Inventory each compensation model and pay element
- Understand applicable data variables and sources
- Review samples of employed provider contracts and PSA arrangements
- Understand operational structure, including key stakeholders, operating policies, and strategic goals

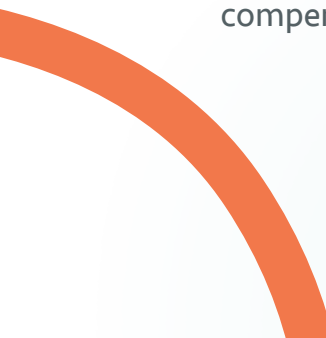
What we'll deliver:

Readiness Assessment: A synopsis of the due diligence findings, including defining the provider enterprise infrastructure and scope of compensation mechanics.

Outlier Report: A definition of your current compensation logic alongside recommended modifications for increased technology adoption and optimization.

ROI Assessment: A strategic business case, focusing on the expected return of investment attributed to Calculation Accuracy, Provider Retention (Attrition), Operational Efficiency, and other downstream savings.

Solution Proposal: A complete proposal, including solution investment expectations and delivery timeline, for the Hallmark Heisenberg II provider compensation platform.



A critical prerequisite for a successful technology implementation

Adoption of a provider compensation technology platform can be overwhelming and difficult without proper planning.

Allow the Hallmark team to assess your operations before you commit to implementing any third-party solution and begin realizing the benefits of a refreshed and optimized process right away. This Readiness Assessment will also help you mitigate any administrative and financial risks associated with technology implementation while maintaining the trust of your most valuable asset—your providers.



Why partner with Hallmark?

The Hallmark provider compensation team brings deep subject matter knowledge and proven experience in transforming provider compensation programs for Medical Groups and Systems across the country. With over a decade of engagements resulting in billions of dollars in calculations, the Hallmark team understands the intricacies of compensation and provider contract reconciliation and will bring apply that knowledge to your Readiness Assessment.

To take control of the accuracy and transparency of your provider's compensation, visit www.hallmarkhcs.com